2nd Handout



CHEYENNE RIVER WORKFORCE DEVELOPMENT SURVEY RESULTS

23 JANUARY 2015





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Four Bands Community Fund is an equal apportunity provider, employer, and lender.

CONTENTS

INTRODUCTION	2
METHODS	2
SUMMARY	3
UNEMPLOYED	7
Demographics	7
Skills Self-Assessment	9
Participant Perceptions	10
Family Support and Personal Motivation	10
Trainings and Services	10
EMPLOYED	13
Demographics	13
Skills Self-Assessment	14
Family Support and Personal Motivation	16
Trainings and Services	17
EMPLOYERS	20
Demographics	20
Skills Assessment	21
Trainings and Services	22
Hiring and Performance	24
CONCLUDING REMARKS	24
GRATITUDE and SPECIAL THANKS	25
APPENDIX	26



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INTRODUCTION

Cheyenne River Reservation (Cheyenne River) has high rates of both unemployment and economic poverty. We also have a large number of individuals who are able to work but do not have job opportunities or access to applicable jobs. Cheyenne River's 2010-2015 Comprehensive Economic Development Strategy advises, "to improve economic development the following areas of human capital need to continue to improve: education; community wellness; workforce development; and access to capital/financial responsibility." While the Tribe has continued to develop a strong workforce through both internal and external efforts, our strategies remain largely underdeveloped due to limited physical and institutional infrastructure, human capital development, and industry development.

Currently, the Tribe and several community-based organizations are working hard to develop programming to serve the needs of our community members. These organizational partners include Four Bands Community Fund (Four Bands), Cheyenne River Tribal Ventures (CRTV), Oyate Connections, and VOC/REHAB. This survey was conducted to gain a better understanding of the skills available in our community. The data presented here will help tribal leaders and employers better understand the strengths and needs of our work force. It will also help develop a Reservation-wide strategy to increase the skills of individuals seeking permanent employment, while ensuring employers build their capacity to effectively hire and retain qualified employees.

The following data is contextualized within the larger random household study, CRTV Voices, conducted by Cheyenne River Tribal Ventures in 2012 and 2013. Their data showed that nearly 47% of the population was unemployed and of those who are unemployed, 42% were actively seeking employment. That means that out of a total population of 10,564 nearly 4,965 people are currently unemployed and 2,085 of those people are seeking employment. As the CRTV Voices Executive Summary Report demonstrates, there is a great need for jobs on the Reservation and the 'workforce' survey sought to explore, in more depth, the workforce needs and assets of the Reservation population.

METHODS

Paper surveys and e-surveys were distributed for this study. In September 2014, the surveys were distributed. A link to the survey was emailed to all Tribal Department Directors and those directors were asked to supply their employees with the link to the online survey as well. Additionally, links to the survey were distributed to all email lists that were accessible to Four Bands. Four Bands website and Sweet Grass Consulting, LLC (SGC) website, and Facebook also included a link to direct survey participants to the survey. The survey was advertised in the local newspaper and 3,200 post cards were sent directly to Cheyenne River residents' post office boxes. Information about the survey, including instructions how to complete the survey, were also posted on billboards and post cards throughout the Reservation at tribal departments, private and tribal businesses, and federal employers. Participants were compensated for their time with the opportunity to win \$100. The workforce development partners also supplied printed copies of the surveys in their place of operation and actively reached out to community members to complete the surveys.

¹ 2014. Cheyenne River Tribal Ventures Voices Research Project Executive Summary. Cheyenne River Sioux Tribe. Pg. 20.

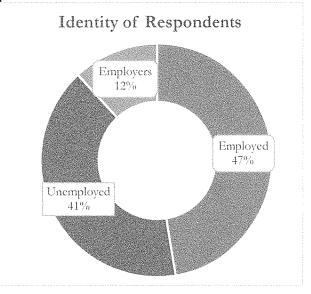
² 2014. Cheyenne River Tribal Ventures Voices Research Project Executive Summary. Cheyenne River Sioux Tribe. Pg. 12.

SUMMARY

There were a total of 428 participants who responded to the survey. Of those participants, 41% were unemployed, 47% were employed, and 12% were employers/supervisors. The majority of participants, 47%, were from Eagle Butte, yet responses indicate that participants were from 15 different Reservation

communities and several off-Reservation communities (Rapid City, Pierre, Sioux Falls, etc.). Dupree was the second most represented community at 8% and Cherry Creek was the third most represented at 7%. Although not identical, this representation is similar to that of the CRTV Voices Executive Summary and we can therefore argue that this survey can be generalized to the entire Reservation.3 Responses from the three survey populations indicate that

Bookkeeping/accounting', 'CDL training', and 'Web design/development' are the most needed trainings to assist with workforce and business development. The graph on the next page summarizes the trainings needed in total and by each sub-population of the survey. Employers/supervisors become a distinct group when looking at trainings needed as they have a unique perspective for their employees that differs



from the individual needs cited by employees. This could be due to a difference in goals. Employers are looking to build the success of their business through their employees whereas the employees and

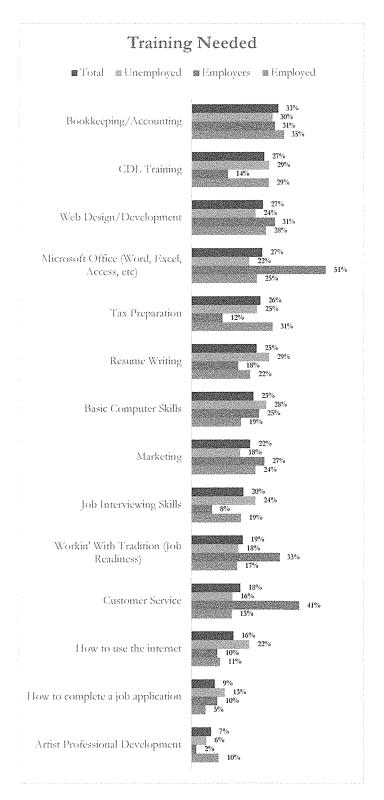
unemployed populations are looking to move themselves forward along a career path or better serve their families and communities through their skill development. The top three skills desired by those currently unemployed are 'Bookkeeping/accounting', 'Resume writing', and 'CDL training'. For those currently employed, the trainings desired includes 'Bookkeeping/ accounting', 'Tax preparation', and 'CDL training'. Finally, employers feel their employees need

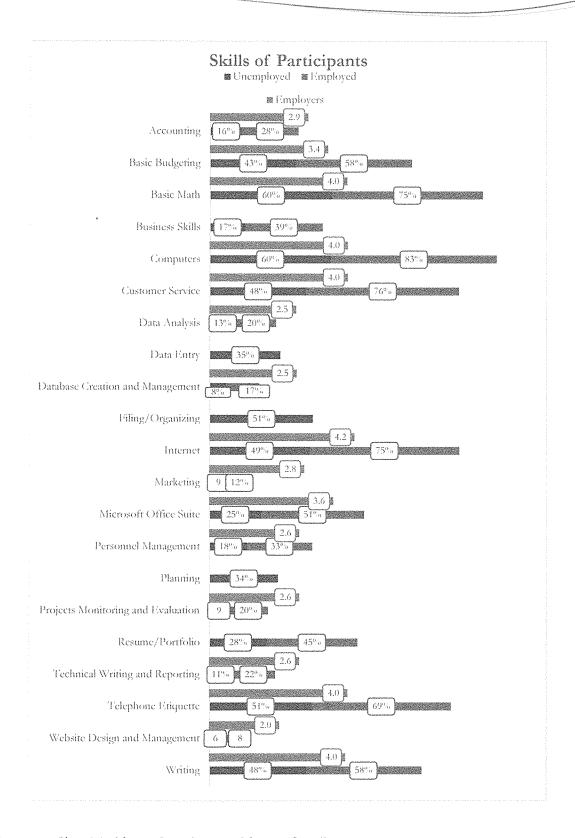
Bookkeeping/accounting, CDL training, and web design/development are the most needed trainings to assist with workforce and business development.

training in 'Microsoft office', 'Customer service', and 'Workin' with Tradition (Job Preparation)'.

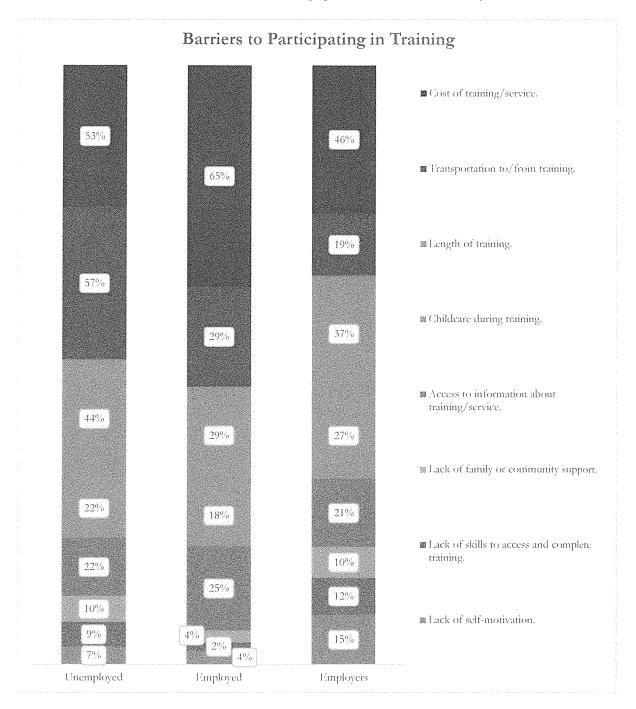
³ 2014. Cheyenne River Tribal Ventures Voices Research Project Executive Summary. Cheyenne River Sioux Tribe. Pg. 15.

The following page and graph display the skills that both unemployed and employed participants have. The percentages are out of the total respondents in each category. The graph represents a scale of 1 to 5, with 5 being the highest level of skill, the opinions of employers in regards to their employees' skills.





The graph below indicates the barriers to participating in training for each population of the survey. The top 5 barriers across the board include 'cost of training/service', 'transportation to/from training', 'length of training', 'childcare during training' and 'access to information about training/service'. The knowledge of these barriers can inform access to future trainings provided in the community.



UNEMPLOYED

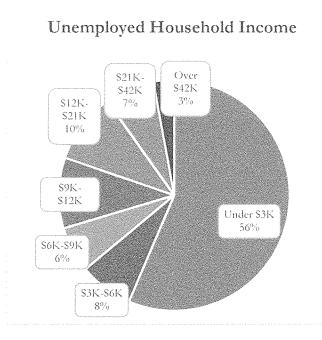
Demographics

Males made up 41% of the unemployed participants, while females made up the other 59%. The age range was from 16 to 84 with an average of 41, which is slightly older than the Reservation average of 32 and national average of 37. The majority, 96% of the participants identified as 'Native American' however 1% identified as 'Mixed', 1% identified as 'Asian', and 2% identified as 'White'. Of the unemployed participants, 22% indicated that they had

at least one disability.

Community

The majority of unemployed participants, 50%, were from Eagle Butte, yet responses indicate that participants were from a variety of locations, including 15 different Reservation communities and Rapid City, South Dakota. Interestingly, 16% of participants reside in Cherry Creek; making it the second most represented community.



Unemployed Community Eagle Butte 2 2 49.7% Cherry Creek 16.2% LaPlante 3 5.8% Dupree 3 5.8% Green Grass | 3.5% White Horse 1 2.9% Swift Bird 1 2.9% Bear Creek 1 2.9% Isabel 1 2.3% Other | 1.2% Timber Lake | 1.2% Takini | 1.2% Red Scaffold | 1.2% Rapid City | 1.2% Bridger 1.2% Thunder Butte 0.6% Ridgeview 0.6%

Household Income and Resident Information

The majority of unemployed participant households earn less than \$3,000 per year (56%). No household earns more than \$75,000. 90% of unemployed households earn less than \$21,000 per

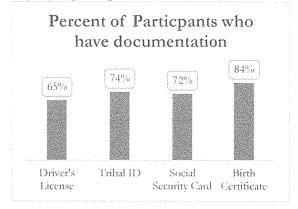
year. This is similar when compared to the Reservation household median income of \$18,156 and the national median income of \$53,046. The average number of people living in an unemployed participants' household was 4, with an average of 2.4 being under the age of 18.

Employment

Of unemployed participants, 7% signified their last date of employment was 1-2 months, 13% signified their last date of employment was 2-6 months, 12% signified their last date of employment was between 6 months and 1 year, and 68% indicated that they had been unemployed for more than 1 year. On average, people had been unemployed for a median of 1 year and 10 months. 63% of respondents were currently looking for employment. Only 28% of the respondents had ever interviewed for a job and 18% had received a job offer that was acceptable.

The average number of household members of unemployed participants who were 'currently working for wages' was 1.45. Of the employed household members of unemployed participants, 45% were full-time

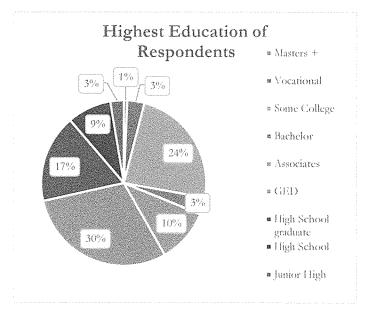
permanent, 11% were full-time temporary, 9% were part-time permanent, 7% were part-time temporary, 6% were seasonal, and 22% sought odd jobs. Participants frequently indicated they babysat, made beadwork, and performed ranch work, among other things, for odd jobs. When asked if they could provide a Driver's License, Tribal ID, Social Security Card, and Birth Certificate, 42% indicated that they could provide all four of the documents for employment opportunities. The graph to the right shows the percentage of unemployed respondents who have documentation.



Education

The unemployed participants were asked to indicate the 'highest level of education' they have achieved. Very few participants, 12%, indicated that they are still in the education system. Of those still receiving an education, 24% were in high school, 29% were attending GED courses, 38% were working towards their associate's degree or taking some college credits, and 10% were working towards their bachelors or masters

degrees. The graph below indicates the highest level of education of those participants not currently in school.

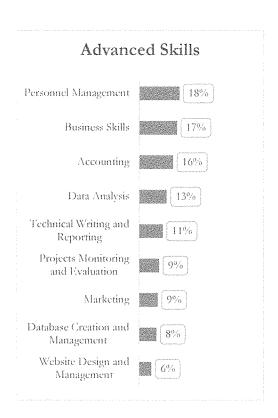


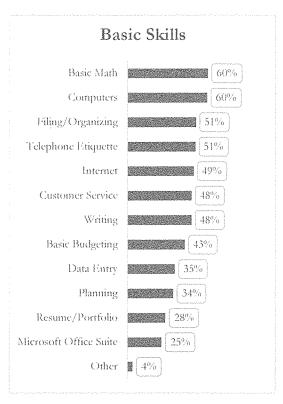
Skills Self-Assessment

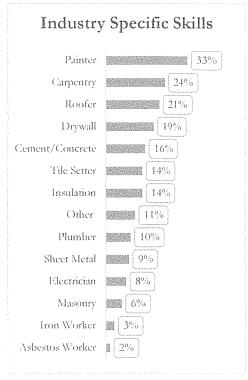
The following section outlines a self-assessment that participants were asked to fill-out. Unemployed participants were asked to identify their basic skills, advanced skills, industry specific skills, and their perceptions of themselves when they are employed.

Skills

Unemployed participants were given a list of 'basic skills', 'advanced skills', and 'industry skills' and were allowed to check all skills that they possessed. Participants were also provided with an 'Other' option and asked to specify certain skills if they chose 'Other'. When given a list of 'basic skills', 'Basic math', 'Computers', and 'Filing/organizing' were the most commonly checked. Similarly 'Personnel management', 'Business skills', and 'Accounting' were the most commonly cited 'advanced skills' and 'Painting', 'Carpentry', and 'Roofing' were the most commonly cited 'industry specific skills'. The three charts on this page illustrate the various skills selected by unemployed participants.

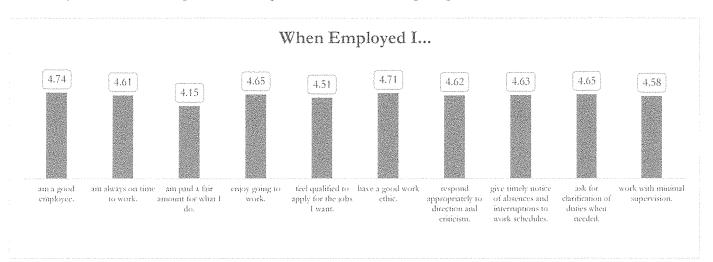






Participant Perceptions

The chart below illustrates unemployed participants perceptions of themselves 'when [they are] employed'. Participants were asked to rate themselves on a scale from 1-5, 1 being 'Always Not True' and 5 being 'Always True'. The chart provides averages for each area of self-perception.



Family Support and Personal Motivation

Unemployed participants were asked to provide input concerning 'family support and personal motivation'. Participants were asked to rate their family and themselves on a scale from 1-5, 1 being 'Very Unimportant' and 5 being 'Very Important'. The average response to 'How important does your family think you getting a job is' was 4.4 or 'important' and the average response to 'How important is it to you to get a job' was 4.5 or 'important'. We can tell from these responses that generally unemployed respondents find it important to have a job and so do their families.

Trainings and Services

Unemployed participants were asked to check trainings they 'would like to receive' and trainings they 'have received/attended' from a list of 13 choices. They also had the option of selecting 'Other' and specifying other types of trainings. A total of 18% said they did not want to receive any of the trainings listed. Of those respondents who did want to receive training, on average each respondent was looking for 3.7 different types of training. As indicated by the chart on the next page, the top 3 trainings that unemployed participants would like to receive are: 'Bookkeeping/accounting', 'Resume writing', and 'CDL training'. Only 44% of the respondents had received training and of those who had, each respondent received an average of 4.4 trainings. As indicated by the chart to the right, the top 3 trainings that participants 'have already

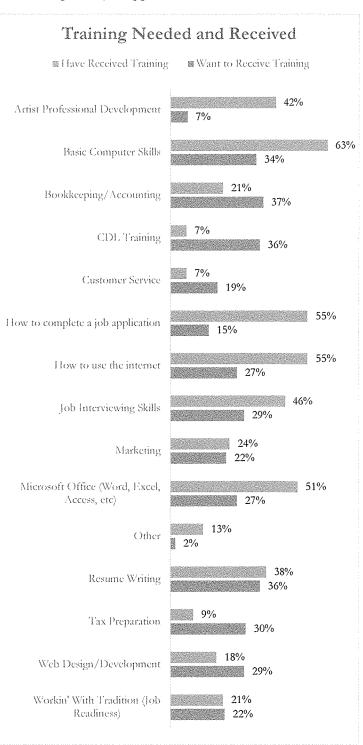
received/attended' are basic computer skills, how to complete a job application, and how to use the internet.

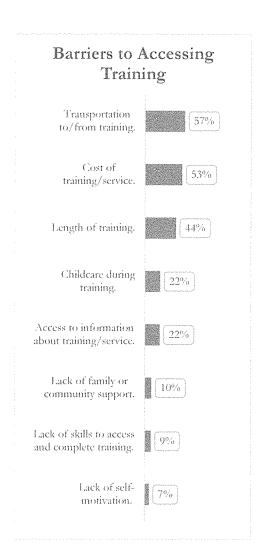
Most people had attended trainings within the last 10 years, 14% of those were within in the last year. United Tribes Technical College was cited the most for being the provider of the trainings that unemployed participants attended.

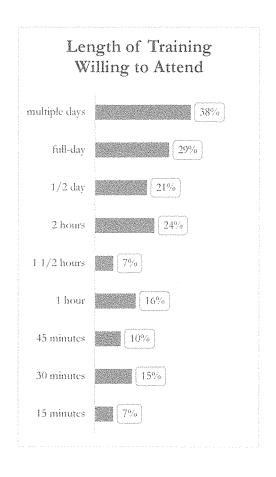
When asked, 'How likely would you be to use the services or trainings if they were offered free of charge', the most common response was 'strongly agree' at 72%, followed by 'agree' at 17%, and then 'neutral' at 10%.

When provided a list, 88% of unemployed participants indicated 'items that would be a barrier for [them] to access a service or attend a training'. The most common response was transportation at 57%, followed by cost of training/service at 53%, and then length of training at 44%. The graph on the following page illustrates the responses.

Of the unemployed participants who indicated that the length of training was a barrier (44%), 38% indicated that they 'would be willing to attend' a 'multiple-day' training, followed by 29% that indicated they 'would be willing to attend' a 'full-day' training. The chart below illustrates their responses.







EMPLOYED

Of the participants surveyed, 37% indicated that they were currently employed and identified as a 'General Laborer', 'Associate', 'Assistant', or 'Other Employee'. Those who indicated that they were 'Managers' or 'Senior Executives' will be discussed later in the report.

Demographics

Males made up 33% of the employed participants, while females made up the other 67%. The age range was from 13 to 78 with an average of 41, which is slightly higher when compared to the Reservation average of 32 and national average of 37. The majority, 81% of the participants identified as 'Native American' however 9% identified as 'Mixed', and 10% identified as 'White'. Of the employed participants, 5% indicated that they had at least one disability.

Community

The majority of employed participants, 53%, were from Eagle Butte, yet responses indicate that participants were from 15 different Reservation communities and Rapid City, South Dakota. Interestingly, 11% of participants reside in Dupree, making it the second most represented community.

Employed Income \$75K+ 50-9% \$9K S57K-S75K 7% S9K \$21K \$45K-\$57K 10% S21K-S27K 15% \$39K-\$45K 21% \$27K-\$39K $14^{6}/_{0}$

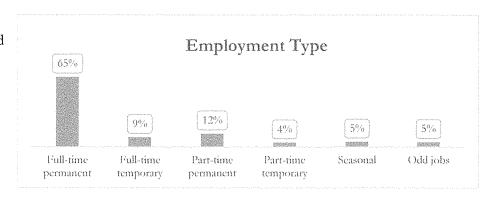
Employed Community Eagle Butte 1 53% Off Reservation 13% Dupree -Timber Lake Lantry 1 2% Promise 1 2% 1 2% Dewey White Horse $19/_{0}$ Bear Creek 1% Ridgeview 1% Red Scaffold 1 1% Bridger 1%Green Grass 1% Glencross 1%Armstrong 1% Bear Creek

Household Income and Resident Information

The average household income of employees was \$36,001-\$39,000 with a median of \$30,001-\$33,000 and a range from \$0-\$90,001. This is slightly higher than the Reservation household median income of \$18,156 but still lower than the national median income of \$53,046. The average number of people living in an employed participant's household was 5 with and an average of 2 being under the age of 18.

Employment

Of the employed household members of employed participants, 65% were 'Full-time permanent', 9% were 'Full-time temporary', 12% were 'Part-time permanent', 4% were 'Part-time temporary', 5% were 'Seasonal', and 5% sought 'Odd Jobs'.



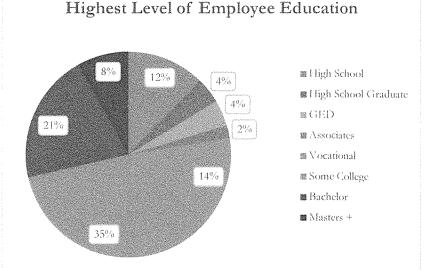
Participants frequently indicated that they do ranch work, mow lawns, and sell various handmade goods among other things for odd jobs. The average length of employment was 5-10 years and Cheyenne River Sioux Tribe was the largest employer, employing 20% of the employed population. Many people were also employed by the Cheyenne River Housing Authority, Lakota Thrifty Mart, and the Bureau of Indian Education.

Education

Employees were asked to indicate the 'highest level of education' they have achieved. Some participants, 15%, indicated that they are still in the education system. Of those still receiving an education, 87% were engaged in some form of college, and 9% were still in high school. The graph to the right shows the highest average level of education of those who are employed.

Skills Self-Assessment

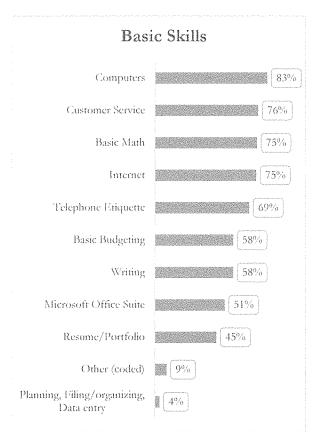
The following section outlines a



self-assessment that participants were asked to fill-out. Employed participants were asked to identify their basic skills, advanced skills, industry specific skills, and their perceptions of themselves as employers and of the workplace.

Skills

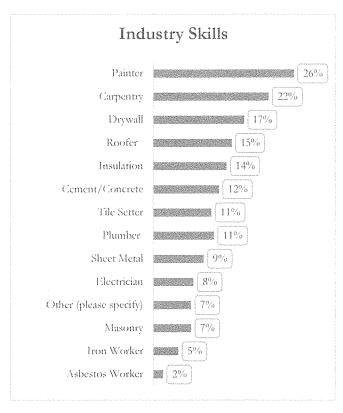
Employed participants were given a list of 'basic skills', 'advanced skills' and 'industry skills' and were allowed to check all skills that they possessed. Participants were also provided with an 'Other' option and asked to specify certain skills if they chose 'Other'.

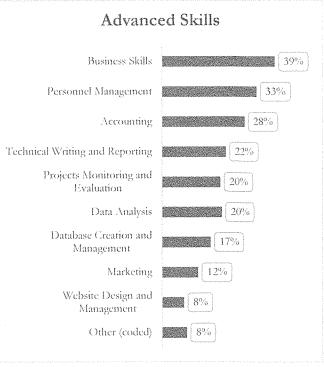


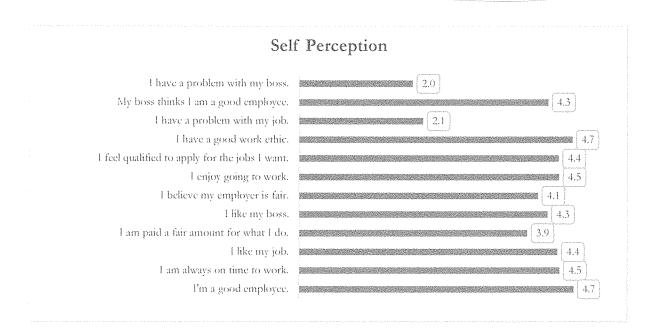
When given a list of 'basic skills', 'Computers', 'Customer Service', and 'Basic Math' were the most commonly checked. Similarly 'Business Skills', 'Personnel Management', and 'Accounting' were the most commonly cited 'advanced skills' and 'Painting', 'Carpentry', and 'Drywall' were the most commonly cited 'industry specific skills'. The charts on this page illustrate the various skills selected by employed participants.

Participant Perceptions

The chart below illustrates employed participants perceptions of themselves. Participants were asked to rate themselves on a scale from 1-5, 1 being 'Always Not True' and 5 being 'Always True'. The chart provides averages for each area of self-perception.

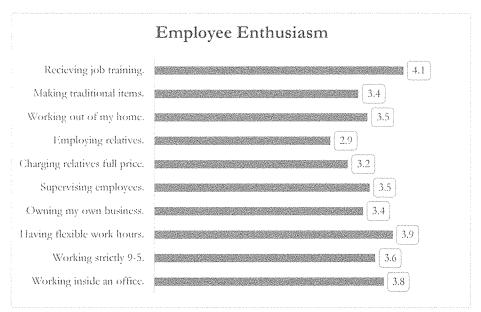






Likewise, the chart below captures employed participants' enthusiasm of being an employee and of the workplace/customer service environment. Participants were asked to rate themselves on a scale from 1-5, 1 being 'Don't Enjoy at All' and 5 being 'Enjoy a Lot'. The chart provides averages for each area of inquiry.

Family Support and Personal Motivation Employed participants were



asked to provide input concerning 'family support and personal motivation'. Participants were asked, 'How supportive is your family of your job?' On a scale from 1-5, 1 being 'Not At All Supportive' and 5 being 'Very Supportive'. The average response was 4.7, indicating that employed participants feel that their family is supportive of their job.

Several questions were also administered to assess personal motivations. When asked, 'In the last five years have you received a raise and/or promotion at your job?', the most common response at 43% was 'Raise', followed by 'Neither a Raise nor a Promotion' at 26%. When further prompted, employed participants

provided insight as to promotion. Some of the experience and participants were also 'performance-based' 34% responded that

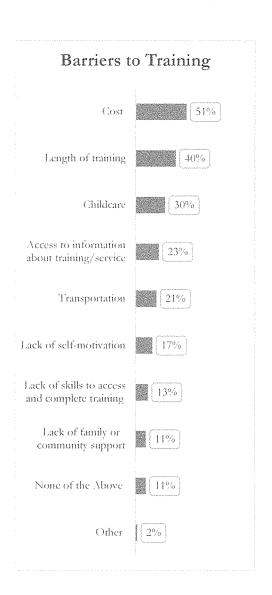
"Competitiveness, job satisfaction and accountability are some of many benefits for an employer and employee with performance-based standards." why they received a raise or most common responses were knowledge of job. Employee asked if their employer offers promotions or raises', of which they do. Likewise, 40%

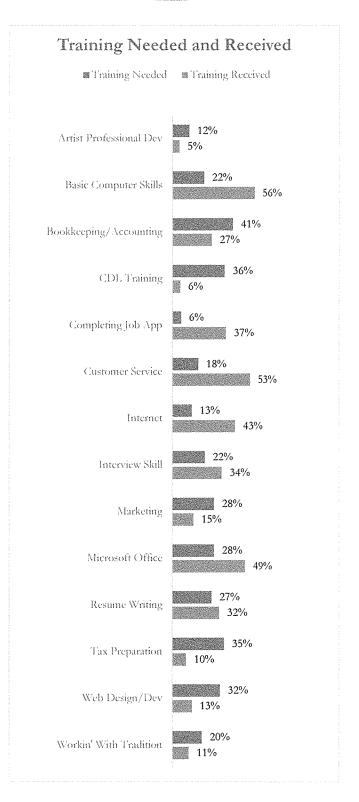
indicated that they would 'like to see performance-based standards'. One of the participants who would like to see performance-based standards stated that, "It would encourage better work performance and higher attendance rates." Meanwhile, another employee stated: "Competitiveness, job satisfaction and accountability are some of many benefits for an employer and employee with performance-based standards."

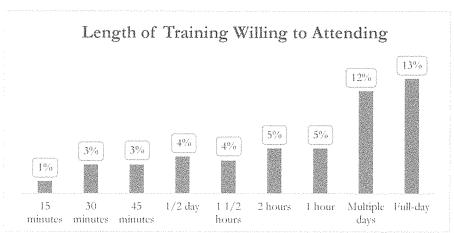
Trainings and Services

Employed participants were asked to check trainings they 'would like to receive' and trainings they 'have received/attended' from a list of 13. They also had the option of selecting 'Other' and specifying other types of trainings. The top 3 trainings that employed participants would like to receive are 'Bookkeeping/Accounting', 'CDL Training', and 'Tax Preparation'. The top 3 trainings that participants have already received/attended' are 'Basic Computer Skills', 'Customer Service', and 'Microsoft Office'. The chart on the following page provides insight into the needs of particular trainings.

When asked, 'How likely would you be to use the services or trainings if they were offered free of charge', the most common response was 'Very Likely' at 58%, followed by 'Likely' at 24%. When provided a list, employed participants indicated 'items that would be a barrier for [them] to access a service or attend training'. The most common response was 'Cost of training/services' at 52%, followed by 'Transportation to/from training' at 24%, and then 'Length of training' at 23%. The following graph illustrates the responses.



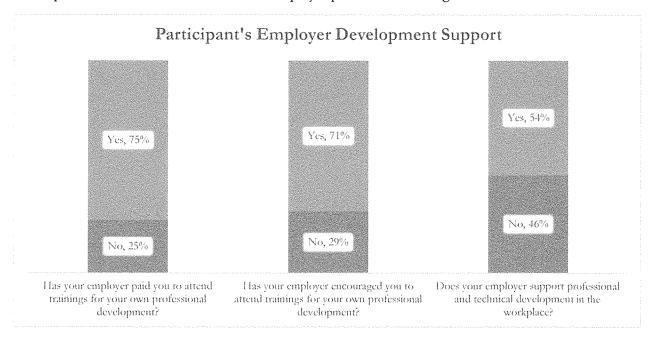




Of the employed participants, 13% indicated that they 'would be willing to attend' a 'Fullday' training, followed by 12% that indicated they 'would be willing to attend' a 'Multiple days' training.

When asked, 'does your employer support professional and technical development in the workplace', 67% responded 'Yes'. Similarly,

50% indicated that their 'employer encouraged [them] to attend trainings for [their] own professional development' and 38% indicated that their employer paid for the training.



Likewise, when asked 'how likely [they] would be to use services or training provided by [their] employer,' the most common response was 'Very Likely' at 58%, followed by 'Likely' at 24%. Most employee participants, 29%, indicated that they would likely 'use services or trainings at [their] own expense'.

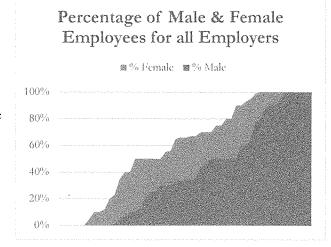
EMPLOYERS

Of all the participants, 12% indicated that they were currently employed and identified as a 'Manager' or 'Senior Executive'. The questions asked to these participants were about their employees. Thus, the following sections were derived from answers by employers/supervisors, but the answers are about the people they employ or supervise.

Demographics

When asked, employers/supervisors indicated that males made up, on average, 49% of the people they employ/supervise, while females made up the other 67%. Because these were average estimates, the total

does not equal 100%. The age range of their employees was from 18 to 50 with an average of 35, which is about the same compared to the Reservation average of 32 and national average of 37. Supervisors were



Employment Type

86%

19%

19%

Full-time Part-time Seasonal

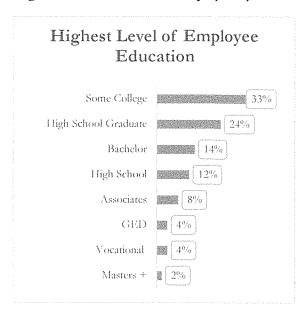
asked to indicate 'how many people [they] employee/supervise'. The total number was 546 with a range from 1 to 107, an average of 11, and median of 5 employees. Employers employ mostly full-time employees, 86%, followed by part-time at 19%, and seasonal at 19%.

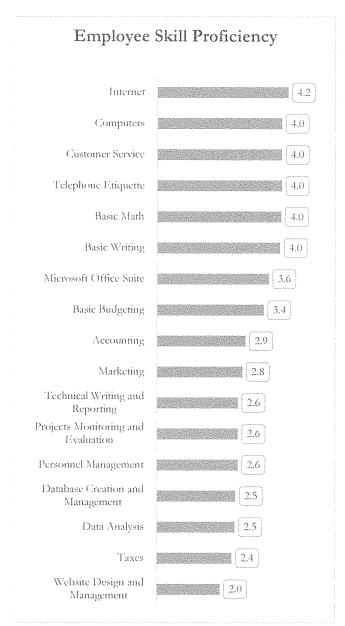
The majority, 81% of the employers/supervisors employment pool was comprised of at least 50% 'American Indians'. The average percentage of 'American Indians' employed by an

organization was 78%, followed by 'White' at 38% and then 'Other' at 9%. When asked about their employees having disabilities, nearly 18% of employer/supervisors responded Yes'. A total of 25 employees, or nearly 5%, have disabilities.

Education

The employer/supervisor participants were asked to indicate the 'highest level of education', their employees had. On average, the highest level of education was as follows: 33% attended 'some college'; 24% were 'high school graduates'; and 14% had a Bachelor's degree. A total of 142 employees, or 25% were still 'currently in school'.







Skills

Assessment

The following section outlines an assessment that employers/supervisors were asked to fill-out. Employers/supervisors were asked to assess their employees as well as identify their employees' skills.

Employers/supervisors were given a list of statements, to evaluate their employees and themselves. Statements such as 'My employees are always on time to work', and 'I provide incentives based on employee performance' were included. Employers/supervisors then responded to the statements with a scale from 1-5, 1 being 'Always Not True' and 5 being 'Always True'. The chart to the right illustrates the average response for each question.

When given a list of skills that employees were proficient at, 'Internet', 'Computers', 'Telephone Etiquette', and 'Customer Service' were the most proficient skills at an average of 61%-80% proficiency. Conversely,

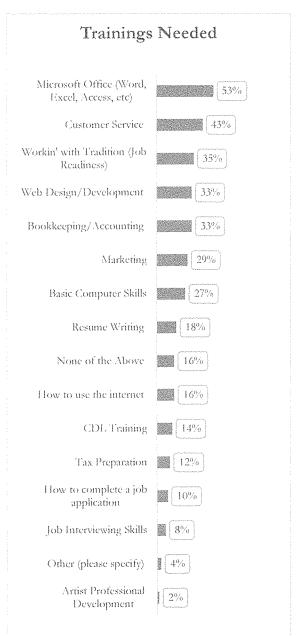
Web Site Design and Management', 'Taxes', 'Data Analysis', and 'Project Monitoring and Evaluation' were the least proficient skills with an average of 21%-40% proficiency. The chart below illustrates the various skills of employees as well as level of proficiency as indicated by their employer/supervisor. The higher the value (1-5) associated with the skill, the higher the level of proficiency.

Trainings and Services

Employers/supervisors were asked to check trainings they 'would like [their] employees to receive' and trainings they 'have provided for [their] employees' from a list of 13. They also had the option of selecting 'Other' and specifying other types of trainings. As indicated by the chart on the right, the top 3 trainings that employer/supervisors 'would like [their] employers to receive' are 'Microsoft Office', 'Customer Service', and 'Workin' with Tradition (Job Readiness)'.

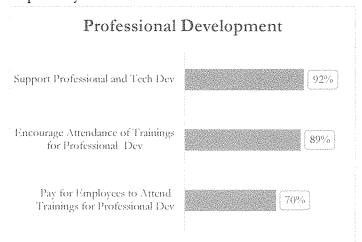
The majority, 75%, of employers/supervisors have not provided their employees with training. However, the top trainings that employers/supervisors 'have provided for [their] employees' are 'Customer Service' at 12% and 'Workin' with Tradition (Job Readiness)' at 10%. The least provided training was 'Tax Preparation' and had only been offered to the employees of one employer/supervisor.

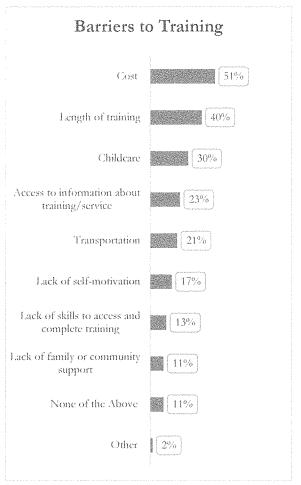
Most people who attended trainings had attended them since 2013, indicating that trainings have been current. Most respondents did not cite what entity provided the trainings; however, CRST was the most commonly cited response.



When provided a list, employers/supervisors indicated 'items that would be a barrier for [their] employees to access a service or attend a training'. The most common response was 'Cost of the training' at 51%, followed by 'Length of training' at 40%, and then 'Childcare during training' at 30%. The graph to the right illustrates the responses.

Concerning the length of training, only 10 employers/supervisors provided further information. Of those that did, 67% indicated that they 'would be willing to attend' a 'full-day' training, followed by 3 others that indicated they 'would be willing to attend' a '2 hour training', '1/2 day training', and 'multiple days' training respectively.





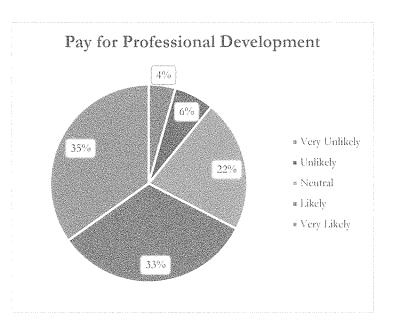
When asked, 'do you support professional and

technical development in the workplace', 92% responded 'Yes'. Similarly, 89% indicated that they 'encourage [their] employees to attend trainings for their professional development' and 70% indicated that they 'pay [their] employees to attend trainings'.

Likewise, when asked 'how likely would [their] organization be to pay for [their] employees to receive professional development services or trainings,' the most common response was 'Very likely' at 35%, followed by 'Likely' at 33%.

Hiring and Performance

When asked, employers/supervisors indicated that they were 'Satisfied' with '[their] hiring process', at 43%, followed by 18% who indicated they were 'Neutral', and 16% indicated they were 'Very Satisfied'. After the hiring process, 64% of employers/supervisors indicated that they 'offer performance-based promotions or raises'. Of the 36% that do not, 10 employers/supervisors indicated they 'would like to see performance-based standards'.



CONCLUDING REMARKS

As indicated by the report, Cheyenne River Sioux tribal members enjoy working, and 63% of the unemployed participants represented in this report are looking for work. All three subsets provided insights into how Four Bands and the workforce development partners could better equip the current workforce with skills and professional development.

Responses from the three survey populations indicate that 'bookkeeping/accounting', 'CDL training', and 'web design/development' are the most needed trainings to assist with workforce and business development. The top three skills desired by those currently unemployed are 'bookkeeping/accounting', 'resume writing', and 'CDL training'. Likewise, and perhaps more fundamental to more residents feeling comfortable applying and then receiving jobs is a desire for 'job Interviewing skills' which accompanies their desire for 'resume writing' experience. The Pine Ridge Area Chamber of Commerce (PRACC) has recently created an extensive Job Readiness and Placement Module as part of their Workforce Development and Training Series that addresses both resume building tactics, job interview skills, and also the importance of and steps to obtain proper documentation, which is also mentioned in this report.

For those currently employed, the trainings desired include: 'bookkeeping/ accounting', 'tax preparation, and 'CDL training'. Finally, employers feel their employees need training in 'microsoft office', 'customer service', and 'Workin' with Tradition (Job Preparation)'. The PRACC also has a Customer Service module and there are various Cheyenne River Sioux tribal members who are certified in teaching 'Workin with Tradition'. Having a training that is recognizable and replicable, such as 'Workin with Tradition' will create greater consistency in the local workforce population.

Cost of training and lack of transportation to trainings were continually mentioned as barriers, and thus should be considered for trainings. However, as mentioned, 70% of employers/supervisors indicated that

they 'pay [their] employees to attend trainings'. Likewise, when asked 'how likely would [their] organization be to pay for [their] employees to receive professional development services or trainings,' the most common response was 'Very likely' at 35%, followed by 'Likely' at 33%. Thus, 68% indicated that there is a good chance they would pay for trainings and technical development.

The survey results illustrated throughout this report clarify the need for more trainings and professional development in order to enhance the workforce and expand business opportunities on the Cheyenne River Reservation. Though various trainings are needed to both enhance the workforce and increase the job readiness of the unemployed population, this report provides insights on how to move forward in a good way.

GRATITUDE and SPECIAL THANKS

Sweet Grass Consulting, LLC wishes to thank the Cheyenne River Workforce Development Group including Four Bands Community Fund, Cheyenne River Tribal Ventures, Oyate Connections, and VOC/REHAB for their participation in developing and promoting this workforce development survey. We specifically would like to thank Lakota Mowrer for her leadership in disseminating the survey and Eileen Briggs for her leadership in directing the workforce group. Lastly, SGC wants to thank Thomas Bell and Josh Shaughnessy for contributing to this report.

APPENDIX

Appendix One: Unemployed Survey Instrument



Cheyenne River has high rates of both unemployment and poverty. We also have a large number of individuals who are able to work but do not have jobs. Cheyenne River's 2010-2015 Comprehensive Economic Development Strategy advises. to improve economic development the following areas of human capital need to continue to improve: education, community wellness, workforce development and access to capital/financial responsibility." While the Tribe has worked to develop a strong workforce through internal and external efforts, our strategies remain largely underdeveloped due to limited physical and institutional infrastructure, human capital development, and industry development.

Currently, the Tribe and several community-based organizations are working hard to develop programming to serve the needs of our community members. We are conducting this survey to get a better understanding of the skills available in our community. Most of the questions are about your experiences in the work force and in trying to get a job. Your responses will help tribal leaders and employers better understand the strengths and needs of our work force. It will also help develop a reservation-wide strategy to increase the skills of individuals seeking permanent employment, while ensuring employers build their capacity to effectively hire and retain qualified employees

Sample questions include: current employment status, employment skills, training needed/desired, employment preferences, qualities of a good employee/employer, and various demographic information (age, gender, education, race, etc.)

This survey will take only about 20 to 30 minutes.

To thank you for your participation, you have the option to enter your name in a raffle to win one of 10 \$100 cash awards.

Any information that you provide will remain strictly confidential and not affect your status with Four Bands or any other agency.

		Unemplo	yed Demog	raphics			
Gender: Maie Female Other (please specify):	Age:	Race/Ethnicity:		movement, self-care	ilsability? Such as a hearing, vision, e, or independent living disability. O Cher (please specify):	cognilive,	
Are you currently in school?	GED Some Coll Vocations Associates	al	What is your i Elementar Middle Junior High High Scho	n ol	ducation? GED Some College Vocational Associates Bachelor Masters +		
What is your Household Income \$0-\$3,000 \$3.001-\$4,000 \$4.001-\$9,000 \$9,001-\$12,000	?	\$18,000	30,001-\$33,000 33,001-\$36,000 36,001-\$39,000 39,001-\$42,000 42,001-\$45,000 45,001-\$48,000	\$48,001-\$51 \$51,001-\$54 \$54,001-\$57 \$57,001-\$75 \$75,001-\$90 \$90,001+	.000 .000 .000		
What Community Do You Live in	1?						
How many people live in your h	ousehold?		How many are u	nder 18?			
Last date of employment: How many people in the household are currently working for wages? Full-time permanent: Full-time temporary: Part-time permanent: Part-time temporary: Seasonal Odd jobs							
What type of odd jobs do you do for extra income?							
Are you able to show an emplo documents needed for employs the items that you have. Driver's License Tribal ID		If yes, How	ong have you be	ment? Yes en seeking empk	oyment?		
Social Security Card Birth Certificate		1	•	•	that is acceptable? Tes]No	

Basic Skills (Check all that you possess.)	Ui	nemploye	ed Skills Self-Ass	essment			
Computers Microsoft Office Suite Writing Internet Resume/Portfolio Basic Math Basic Budgeting							
Customer Service ☐ Telephone Etiquette ☐ Planning ☐ Filing/Organizing ☐ Data entry Advanced Skills (Check all that you possess.) Accounting ☐ Marketing ☐ Data Analysis ☐ Technical Writing and Reporting ☐ Database Creation and Management							
Projects Monitoring and Evaluation B		kilis 🗌 Websi	te Design and Mana	gement 🗌 Per	sonnel Mo	anagement	
Industry Specific Skills (Check all that you possess.) Carpentry Cement/Concrete Masonry Drywall Electrician Insulation Painter Plumber Roofer Sheet Metal Iron Worker Tile Setter Asbestos Worker Other (please specify):							
When I'm employed		Always Ti	ue Mostly True	Sometin	nes True	Mostly Not True	Always Not True
I'm a good employee		<u> </u>				<u> </u>	
I am always on time to work I am paid a fair amount for what I do			<u> </u>		<u> </u>		
I enjoy going to work		HH				<u> </u>	
I feel qualified to apply for the jobs I want						<u> </u>	
I have a good work ethic		ᅡ	— 		 	 	l H
I respond appropriately to direction and cri	ticism.					H	
I give timely notice of absences and interru	**********	П				П	
to work schedules.						<u> </u>	
I ask for clarification of duties when needed	1.				~	<u> </u>	
I work with minimal supervision.		<u> </u>				<u> </u>	
Uner	nploye	ed Family	Support and P	ersonal Mo	otivatio	n .	
How important does your family think you getting a job is?		portant	Important	Neutral		Unimportant	Very Unimportant
How important is it to you to get a job?	Very In	portant	important	Neutral		Unimportant	Very Unimportant
Unemployed Trainings and Services Mark any Training You Would like to Receive: Mark any Training You Have Received Attended Month/Year Training Provided By							
	Attended						
Resume Writing		Resume Wr	flina	ed/Attended			g Provided By
How to complete a job application		Resume Wr How to cor	itina nplete a job applicat	ed/Attended			g Provided By
How to complete a job application Job Interviewing Skills		Resume Wr How to cor Job Intervie	itina nplete a job applicat	ed/Attended			g Provided By
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	\$100 Ra	ffle Entry				
Please enter your contact information to be entered into the raffle for 10 \$100 cash awards. You must complete all of the information to be entered into the raffle. If you do not fill out all of the fields below your name will not be entered into the raffle. The information you enter here will not be connected your survey responses.						
Name:	***************************************					
Address:						
City:	State:		Zip:			
Email (optional):		Phone:				

Appendix Two: Employed Survey Instrument





2014 Cheyenne River Workforce Development Survey

Cheyenne River has high rates of both unemployment and poverty. We also have a large number of individuals who are able to work but do not have jobs. Cheyenne River's 2010-2015 Comprehensive Economic Development Strategy advises, "to improve economic development the following areas of human capital need to continue to improve: education, community wellness, workforce development and access to capital/financial responsibility." While the Tribe has worked to develop a strong workforce through internal and external efforts, our strategies remain largely underdeveloped due to limited physical and institutional infrastructure, human capital development, and industry development.

Currently, the Tribe and several community-based organizations are working hard to develop programming to serve the needs of our community members. We are conducting this survey to get a better understanding of the skills available in our community. Most of the questions are about your experiences in the work force and in trying to get a job. Your responses will help tribal leaders and employers better understand the strengths and needs of our work force. It will also help develop a reservation-wide strategy to increase the skills of individuals seeking permanent employment, while ensuring employers build their capacity to effectively hire and retain qualified employees

Sample questions include: current employment status, employment skills, training needed/desired, employment preferences, qualities of a good employee/employer, and various demographic information (age, gender, education, race, etc.)

This survey will take only about 20 to 30 minutes.

To thank you for your participation, you have the option to enter your name in a raffle to win one of 10 \$100 cash awards.

Any information that you provide will remain strictly confidential and not affect your status with Four Bands or any other agency.

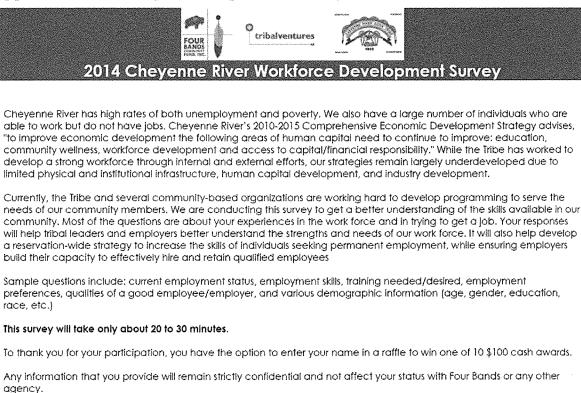
Employed Demographics							
Gender: Male Female Other (please specify):	Age:	Race/Ethnicity:	Do you have a disability? Such as a hearing, vision, cognitive, movement, self-care, or independent living disability, Yes No Other (please specify):				
Are you currently in school?		No	What is your Highest Level of Education?				
If yes, what level:	-	GED	☐ Elementary ☐ GED				
Elementary		Some College	☐ Middle ☐ Some College				
☐ Middle	-	Vocational	☐ Junior High ☐ Vocational				
Junior High High School	7	Associates Bachelor	High School Associates High school graduate Bachelor				
High school gradu		Masters +	Masters +				
			town!				
What is your Household Income?	\$6,001		21,001-\$24,000				
□\$0-\$3.000			24,001-\$27,000				
\$3,001-\$6,000			30,001-\$33,000				
			33,001-\$36,000				
What Community Do You Live			A section of the sect				
How many people live in you	ır househc	ld?	How many are under 18?				
Last date of employment:		december of					
How many people in the hou	sehold are	currently working fo	for wages?				
Full-time permanent:	Full.	lime temporary	Part-time permanent: Part-time temporary:				
Seasonal Odd jo		arre resepondry.	1 dit mile potitione monomer i de mile temperary, monomer				
What has alode labor drive		tun in a a us a 2					
What type of odd Jobs do yo	uo ioi ex	mu mcome?					
Are you able to show an emp the documents needed for	,	Where are you employed?					
employment? Check the iter you have.	ns that	How long have you been employed at this job?					
		-	,				
☐ Driver's License		_	, ,				
□ Driver's License □ Tribal ID □ Social Security Card □ Birth Certificate		How long have you	u been employed at any job?				

Employed Trainings and Services							
Mark any Training You <u>Would Like to</u> Receive:		any Training You <u>H</u> eceived/Attended			h/Year nded	Trainir	ng Provided By
Resume Writing	Resume W	riting					
How to complete a job application	How to co	mplete a job appli	cation				
☐ Job Interviewing Skills	☐ Job Intervi	iewing Skills					
Marketing	Marketing						
Workin' With Tradition (Job Readiness	Workin' Wi	ith Tradition (Job Re	adiness)				
CDL Training	CDL Trainir	ng					
Bookkeeping/Accounting	Bookkeep	Ing/Accounting					
☐ Tax Preparation	☐ Tax Prepar	ration					
Basic Computer Skills	☐ Basic Com	nputer Skills					
Microsoft Office (Word, Excel, Access	, Microsoft of	Office (Word, Excel	, Access,				
etc)	etc)						
How to use the internet	Page 1	e the internet					
Web design/development		n/development					
Customer Service	Customer	Service				-	
Other (please specify):		ase specify):					
Does your employer support professional Yes No If yes, please describe:	l and technical dev	relopment in the wo	orkplace?	atten	d training		ouraged you to own professional] No
Has your employer paid you to after trainings for your own professional development? Yes \[\] No						ofessional	
How likely would you be to use services or training at your own expense?	Very Likely	Very Likely Likely Neutral Unlikely Very L					Very Unlikely
How likely would you be to use services or training provided by your employer?	Very Likely □	Likely	Neutral		Uni [ilkely	Very Unlikely

Employed Skills Self-Assessment								
Computers Microsoft Office Suite Customer Service Telephone Etiqu	Basic Skills (Check all that you possess.) Computers Microsoft Office Suite Writing Internet Resume/Portfolio Basic Math Basic Budgeting Customer Service Telephone Etiquette Planning Filing/Organizing Data entry							
Advanced Skills (Check all that you pos Accounting Marketing Data Al Projects Monitoring and Evaluation	nalysis 🔲 Technico] Business Skilis 🔲 1							
Industry Specific Skills (Check all that you Carpentry Cement/Concrete Sheet Metal Iron Worker Tile St	Masonry Dryw	all 🗌 Electrician (Worker 🗎 Other (p	☐ Insulation ☐ Pai blease specify):	nter 🗌 Plumber 🗀] Roofer			
	Always True	Mostly True	Sometimes True	Mostly Not True	Always Not True			
I'm a good employee			П					
I am always on time to work	— H			i i i i i i i i i i i i i i i i i i i	l			
I am paid a fair amount for what I do	Ħ							
I believe my employer is fair								
Lenjoy going to work	П							
I feel qualified to apply for the jobs I want								
I have a good work ethic								
Hike my job or boss								
I have a problem with my job or boss								
My boss thinks I am good employee								
	Enjoy a Lot	Enjoy	Neutral	Don't Enjoy	Don't Enjoy at All			
Working inside an office								
Working Strictly 9-5								
Having Flexible Work Hours								
Owning my Own Business								
Supervising Employees								
Charging Relatives Full Price								
Employing Relatives								
Working out of my Home								
Making Traditional Items								
Receiving Job Training			<u> </u>					

			and the second s					
Please check any of the following items that would be a barrier for you to access a service or attend a training: Length of Training What length of training would you be willing to attend? 15 minutes 30 minutes 45 minutes 1 hour 1½ hours 2 hours ½ day full-day multiple days Transportation to/from Training Childcare During Training Cost of Training/Service Access to Information About Training/Service Lack of Skills to Access and Complete Training Leck of Family or Community Support								
Foot	sloved Far	mily Support	and Pel	sonal Mai	ivalien			
How supportive is your family of your job?	Very Suppo	T T	oortive	Neutra	.	Not Very upportive	Not At All Supportive	
raise and/or promotion at your job? Raise Promotion Both Neit Does your employer offer performance	In the last five years have you received a lf you received a raise or promotion please explain why you were you promoted:							
		\$100 Ra	ffle Entry					
Please enter your contact information to be entered into the raffle for 10 \$100 cash awards. You must complete all of the information to be entered into the raffle. If you do not fill out all of the fields below your name will not be entered into the raffle. The information you enter here will not be connected your survey responses.								
Name:	independent et en de komme de kien Verwende keine en versie bekenne.		and the second second second section of the second section section section sections section section section se	iki dawinana 2003 o kaonini wa Kisana (ilima ilima				
Address:	maki (Alemana) e e minintenina e y a e è partino di tre	**************************************						
City:		State:			Zip:			
Email (optional):			Phone:		Taking president and the second			

Appendix Three: Employer/Supervisor Survey Instrument



	600 (1) 100 (1)		Employee	e Demogra	phics	
How many people to you employ/supervise?			How many are: Full-Time:	Part-Tim	e:Season	al:
What is the gender of your employees: % Male: % Female:	What is the average a of your employees	ge :	Race/Ethnicity: % American India % Hispanic: % White: % African American % Other:	an:	hearing, vision, co independent living Yes No	ployees have a disability? Such as a gnittve, movement, self-care, or a disability. Other (please specify): y employees have disabilities?
How many employees are c	urrently in sc	hool	?	On average employees?		level of education of your
How frequent is employee tu Very Infrequent (every 3 mc) Infrequent (every 3 mc) Moderate (every mon) Frequent (every two w) Very frequent (every v	6 months) onths) th) reeks)	are	many positions currently ant?	Midd Minut Might	entary die or High School school graduate	GED Some College Vocational Associates Bachelor Masters +

Employee Skills Assessment							
	Always True	Mostly True	Sometimes True	Mostly Not True	Always Not		
My employees are always on time to work.							
My employees are paid fairly for what they do.							
My employees enjoy their work.							
My employees are qualified for their jobs.							
My employees have a good work ethic.							
I have a problem with some of my employees.							
I provide my employees with opportunities to advance their skills.							
I provide incentives based on employee performance.							
I need more employees.							
What percent of employees would you say are proficient at each skill listed below?	0% - 20%	21% - 40%	41% - 60%	61% - 80%	81% - 100%		
Computers							
Microsoft Office Suite							
Basic Writing							
Internet							
Basic Math							
Basic Budgeting							
Customer Service							
Telephone Etiquette							
Accounting							
Marketing			$\Box\Box$				
Taxes							
Data Analysis							
Technical Writing and Reporting							
Database Creation and Management					$oxedsymbol{\Box}$		
Projects Monitoring and Evaluation							
Website Design and Management							
Personnel Management							

	Employee	Trainings and S	ervices			
Mark any Training You <u>Would Like Your</u>	Mark any Tr	Mark any Training You <u>Have Provided for</u> Month/Year Training Pro				
Employees to Receive:	1	Your Employees Provided				
Resume Writing	Resume W	And the second s				
How to complete a job application		mplete a job applic	canon			
Job Interviewing Skills		ewing Skills				
Marketing	Marketing	A Branch Branch				
Workin' With Tradition (Job Readiness)		th Tradition (Job Re	adiness)	***************************************		
CDL Training	CDL Trainir			***************************************		
Bookkeeping/Accounting		ing/Accounting			ļ	······································
☐ Tax Preparation	☐ Tax Prepar					
Basic Computer Skills	Basic Com					
Microsoft Office (Word, Excel, Access, etc)	etc)	Office (Word, Excel,	. Access,			
☐ How to use the internet		e the internet	ryanadus anakonina saasaalan saasaan saina siira			
Web design/development		in/development				
Customer Service	Customer	Service				
Other (please specify):		ase specify):				
Do you support professional and technical development in the workplace? Yes No	attend trainin	urage your employogs for their profession? \(\sum \text{Yes} \sum \text{No} \)		Do you pay y trainings for to development	heir profes	
If yes, please describe:	If yes, please	describe:		If yes, please	describe:	
How likely would your organization be)/am. lileah.	t Stranter	Neutra		Nikely	Very Unlikely
to pay for your employees to receive professional development services or	Very Likely	Likely	Neolia	' ''	П	T Very Grinkery
trainings?		لسسا	ليسا		<u></u>	L-2
	Englander i Santon de Milión de Latino de Milión (Milión (Mili				anggalaga manga mininadad AddaMidelaAd	
Please check any of the following items	Length of Train	ina			*****	
that would be a barrier for your	10	ath of training woul	ld vou be willi	na to attend?		
employees to access a service or	☐ 15 mlr			45 minutes	444444	I hour
attend a training:	☐ 1 ½ ho	ours 🔲 2 hou	ers (□ ¼ day		full-day
	multip	ole days				
	□ Transportation	to/from Training				1
	Childcare Duri					
	Cost of Training					
	home!	mation About Train	1201			
	Consul	Access and Comp	lete Training			
	Lack of Self-Mo					
	Lack of Family	or Community Supp	001			
How satisfied are you with your hiring	Very Satisfied	Satisfied	Neutral	Dissati	· I	Very Dissatisfied
process?						
Do you offer performance-based promot						
If not, would you like to see performe	ance-based stando	ards? 🗌 Yes 🔲 No				
Why or why not?						

\$100 Raffle Entry								
Please enter your contact information to be entered into the raffle for 10 \$100 cash awards. You must complete all of the information to be entered into the raffle. If you do not fill out all of the fields below your name will not be entered into the raffle. The information you enter here will not be connected your survey responses.								
Name:								
Address:								
City:	State:		Zip:					
Email (optional):		Phone:						